



Vivek Bangalore Niranja

Partner

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Practices:

Corporate & Commercial
Joint Ventures & Collaborations
Mergers & Acquisitions
Private Equity & Venture Capital

Education:

B. Com, LL.B. (Hons.),
Gujarat National Law University (2015)

Professional Affiliation:

Karnataka State Bar Council

Sectors:

Technology
Consumer Internet
Insurance
Manufacturing

Vivek is a partner in the Corporate and Commercial practice group in the Bengaluru office.

Vivek regularly represents financial sponsors, investee entities, and corporations on both financial and strategic domestic and cross-border M&A, investments, joint ventures, and restructurings across industries including, technology, financial services, healthcare, and manufacturing sectors.

Vivek also actively advises clients on a broad range of corporate, commercial, and regulatory matters, where his representations have included entities in the technology, insurance, healthcare, mobility, and manufacturing sectors.

Representative Matters:

In his area of expertise, Vivek has advised and represented several prominent clients which include:

Acquisitions

- **Infosys Limited**, on its acquisitions of Danske Bank's technology operations in India and In-tech Group
- **Axis Bank Limited**, on its acquisition of Citibank's consumer banking business in India
- **ZCapital Group**, on India law aspects of their acquisitions of Webonise and Eppinger Group
- **Encora**, on multiple acquisitions, including the acquisition of Excellerate
- **Motherson Sumi Systems**, on its acquisition of CIM Tools, which is one of the leading suppliers in the aerospace supply chain
- **Crompton**, on its majority acquisition of Butterfly Gandhimathi from promoters and public shareholders

- **Palo Alto Networks**, on Indian law aspects in relation to their global acquisitions of RedLock and Gamma Networks
- **Multiples Private Equity**, on their sale of Vikram Hospitals to Manipal Group
- **Founders of Ascent Circuits**, on their sale to Amber Group
- **Zscaler**, on its acquisition of Smokescreen Technologies, a threat detection technology service provider
- **Owens & Minor**, on transactions in India in relation to the global acquisition of Surgical and Infection Prevention (S&IP) business from Halyard Health at US\$ 710 million
- **Flipkart**, on its acquisition of F1 Info Services
- **Shareholders of Lotus Chocolates**, on their sale to Reliance Retail
- **Mavenir Systems**, in relation to its asset purchase of Virtual Evolved Packet Core (vEPC) product family from Brocade Communications Systems
- **Shareholders of SATRAC**, on their sale to Kyokuto Kaihatsu Kogyo
- **Infosys, Flipkart, Myntra, Palo Alto, Ather Energy, and Infinera** on multiple acquihires

Private equity and venture capital

- **Premji Invest**, on their investments in Dezerv, Mintifi, OroCorp, and Giva
- **WestBridge**, on their investments in Rapido and Credgenics
- **Bessemer Venture Partners**, on their investments in Lentra, Pharmeasy, Nephrocare, and Hungama; and its exit from Snapdeal
- **Binny Bansal**, on his exit from Flipkart and on-shoring of PhonePe
- **Third Wave Coffee and its founders**, on several rounds of investments, including investment rounds led by WestBridge and Creaegis
- **Ather Energy and its founders**, on several rounds of investments by various persons including, HeroMoto Corp Limited, Sachin Bansal, and NIIF
- **Openhouse and its founders**, on Series B round of investment by GSV, Accel and Matrix
- **Omidyar**, on its early-stage investments in Pratilipi, Vedantu, and CredR
- **K1**, on its investments in Grexit Software
- **JAFCO**, on their investments in Uable and Pazcare

- **DST Global**, in relation to the Series B investment in the Singapore parent of Udaan, an online B2B marketplace in India
- **Temasek**, on several rounds of investment in Curefit
- **Lightbox Ventures**, in relation to their investment in Dunzo
- **YourStory and its promoter**, on multiple rounds of investment received from various persons

Strategic investments and joint ventures

- **Twitter**, in relation to its investments in ShareChat
- **Flipkart and Myntra**, on multiple strategic investments and structuring their brand accelerator model
- **Aflac Venture Capital** on an investment into a potential general insurance company
- **Luen Thai**, on their joint venture in India
- **AI Fund**, on their joint venture with GVK family office for use of artificial intelligence in healthcare
- **EDBI**, on their investment in ShareChat
- **WinZo and its founders**, on Hike's exit

Corporate and commercial advisory

- **TPI Composites** (a wind turbine blade manufacturer), **Webonise**, **Encora**, **Mavenir**, **Alegeus**, and **Ather Energy**, on range of their matters, including India entry strategy, corporate restructuring, review and negotiation of commercial contracts, review and negotiations of bank financing documents, and general regulatory and license advisory
- **Flipkart and Myntra**, on review of commercial contracts and negotiations, and other general regulatory advisory on sector specific regulations and strategic initiatives
- **Syngene**, on a strategic manufacturing agreement with a European company.
- **Premji Invest**, on trust and corporate structures
- **SLK Software**, on corporate advisory matters and foreign exchange control matters
- **Southside**, winding up India operations and contract advisory
- **JSW New Age**, in connection with their corporate restructuring and joint venture with an artificial intelligence company
- **Dvara**, on various corporate advisory, restructuring, and regulatory matters

- A **quick service restaurant chain**, on certain corporate and shareholder related issues, including succession and disputes as to ownership of shares
- **Trane Technologies**, advisory on restrictions in government procurements
- **Rapido**, on corporate advisory, structuring and regulatory workstreams
- **SATRAC**, drafting, review and negotiation of a military sub-procurement contract
- **Family settlements and restructurings** of corporate and individual assets for **multiple families**
- Advised multiple companies, including **APCO Holdings, Owens & Minor, SEI Investments, Onmobile, Ather, Openhouse**, on stock incentives
- Advised **Target Corporation** on relocation of employees
- Advised multiple companies on Indian entry strategy, including **Slack, Abracon, Agility Fuel Solutions** and **Formulus Black**

Restructuring and regulatory

- **Mavenir**, on India aspects of their global restructuring
- **Premji Invest**, on certain insurance regulatory aspects in respect of their existing and proposed investments in Insurance space
- **Rapido**, on their regulatory matters
- **DTDC and its promoters**, on structuring their operational and economic shareholding rights
- **Dvara Health Finance, Jio Financial Services, KreditBee, and NoBroker**, advice on insurance regulatory aspects including on distribution structures, and other related aspects
- **Repyute**, on their business structure and data protection advisory
- **Zepto**, on certain aspects of their marketplace structure
- **Flipkart** on certain insurance intermediary contracts
- **Mapbox**, a mapping platform in respect of India regulatory aspects